

# Belgrade Residential, Q1 2017

# The share of large-scale residential projects rises, the trend is welcomed by market

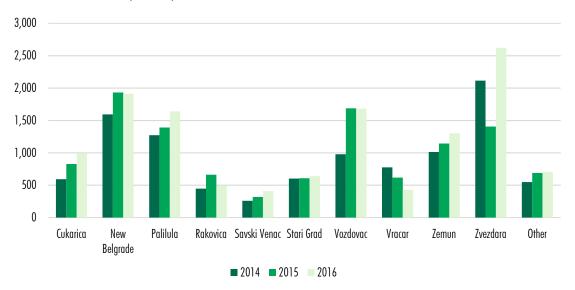






\*Arrows indicate change from the previous year.

Chart 1 - Number of sold units per municipalities



Source: Republic Geodethic Agency, Total number of registered S&P agreements, data from April 2017, the cover rate (the ratio between the number of received S&P agreements and the number of registered S&P agreements) is app. 80% for Belgrade

### Q1 2017 SUMMARY

- Belgrade residential market is booming.
   Location-wise, New Belgrade municipality hosts the largest number of ongoing residential projects
- The largest Belgrade municipalities record the strongest demand, the number of sold units keeps growing
- With more than 12,000 sold units in Belgrade, the year 2016 marks the highest results in the previous period
- The sales prices remain mostly stable, with the slight increase in the prices of large residential projects developed in phases, which mark very strong absorption rate



### RESIDENTIAL SUPPLY

The strong development of Belgrade residential market continued in 2017 with various active largescale projects. New Belgrade witnesses the intensive development in Blok 67 with two largescale projects. Deka Inzenjering's residential complex A Blok is in the third development phase, with 270 units being constructed, while the construction of another residential project in the same block, Neimar's Savada is in the second and final phase of development. The completion of new 200 units is expected in mid-2017. PSP Farman's project West65 is currently being built in New Belgrade Block 65. The construction of the third phase envisages three buildings with 100 units. Afterwards, the investor aims to develop another three buildings. Further enlargement of New Belgrade residential supply is supported by the development of EnegroGroups' residential complex Sun City with 174 units being settled in Blok 63 and scheduled for completion in July 2017.

Belgrade city center notes the development of the third phase of the first downtown condominium of AFI Europe and Shikun & Binui Group, Central Garden with new 129 units. The first phase of another Belgrade condominium Vozdove kapije in Vozdovac area will supply the residential market with the same number of apartments.

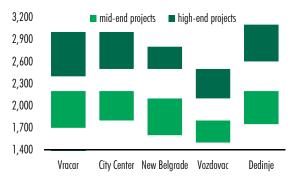
### DEMAND

According to the available statistics, more than 12,000 units were sold in Belgrade in 2016 which indicates the solid demand, as compared to the results marked in 2015 when app. 11,000 units were sold.

### SALES PRICES

The sales prices remained mostly unchanged ranging between EUR 1,700-2,200 (VAT incl.) for mid-end projects, while the asking prices of highend projects, in central Belgrade municipalities, start off from EUR 2,200 (VAT incl.). However, the slight increase of app.5% is evident in phasedeveloped residential projects, which mark strong absorption rate.

Chart 2 - Asking sales prices (EUR/sq m incl. VAT)



Source: CBS International, part of the CBRE Affiliate Network

Table 1 — Large-scale residential projects under construction

| · ·               |                          |                                     |  |
|-------------------|--------------------------|-------------------------------------|--|
| Location          | Project                  | Investor                            | Total Size   |
| Belgrade Downtown | Central Garden           | AFI Europe and Shikun & Binui Group | 500 units, 3 <sup>rd</sup> phase /129 units                      |
| Vozdovac          | Vozdove kapije           | Shikun & Binui Group                | 700 units, 1 <sup>st</sup> phase/129 units                       |
| New Belgrade      | ABlok                    | Deka Inzenjering                    | 800 units, 3 <sup>rd</sup> phase /270 units                      |
| New Belgrade      | Savada                   | Neimar V                            | 500 units, 2 <sup>nd</sup> phase /200 units                      |
| New Belgrade      | SunCity                  | Energogroup                         | 174 units  |
| New Belgrade      | West65                   | PSP Farman                          | 512 units, 3 <sup>rd</sup> phase/100 units                       |
| Belgrade Downtown | Belgrade Waterfront      | Eagle Hills                         | 1 <sup>st</sup> phase/296 units, 2 <sup>nd</sup> phase/228 units |
| Palilula          | Sunnyville               | Constantine the Great               | 252 units, 1 <sup>st</sup> phase 126 units                       |
| Palilula          | Sunnyville Energoprojekt | Energoprojekt                       | 215 units  |
|                   |                          |                                     |  |

Source: CBS International, part of the CBRE Affiliate Network



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